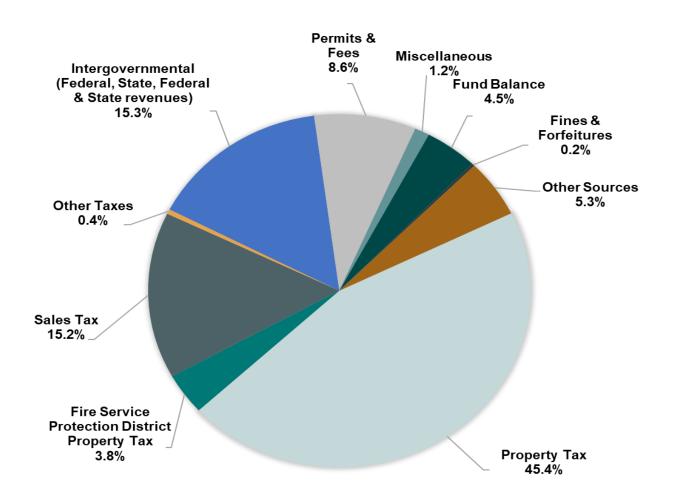


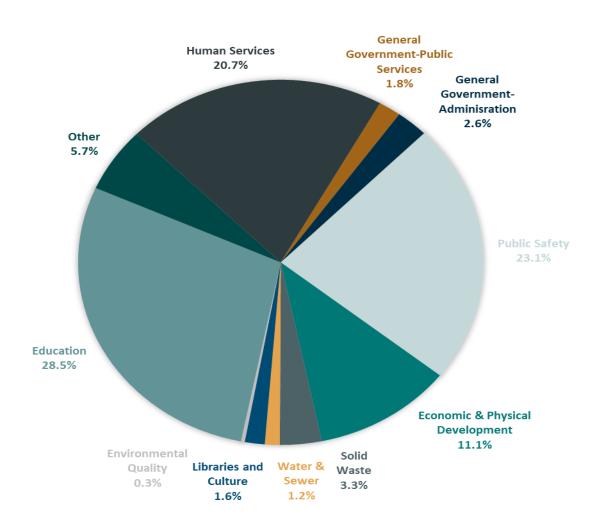
# FY2020-21 Managers Recommended Budget

# **Total Budget: Revenue by Function**





# **Total Budget: Expense by Function**





# 1.5% Revenue Growth Maintaining \$.575 Property Tax Rate

| Revenue Category     | Budget 19/20  | 20/21<br>Recommended<br>Budget | Change Vs<br>FY19/20 Budget | % Change |
|----------------------|---------------|--------------------------------|-----------------------------|----------|
| Property Tax         | \$102,095,631 | \$105,547,711                  | \$3,452,080                 | 3.4%     |
| Sales Tax            | \$30,953,657  | \$29,608,821                   | (\$1,344,836)               | -4.3%    |
| Other Taxes          | \$680,000     | \$680,500                      | \$500                       | 0.1%     |
| Federal              | \$14,493,535  | \$14,808,250                   | \$314,715                   | 2.2%     |
| State                | \$6,989,773   | \$6,928,605                    | (\$61,168)                  | -0.9%    |
| State & Federal      | \$6,017,073   | \$6,832,229                    | \$815,156                   | 13.5%    |
| Local                | \$5,965,605   | \$5,989,443                    | \$23,838                    | 0.4%     |
| Permits & Fees       | \$11,492,205  | \$11,981,335                   | \$489,130                   | 4.3%     |
| Miscellaneous        | \$2,148,672   | \$2,296,343                    | \$147,671                   | 6.9%     |
| Transfers In         | \$718,759     | \$550,000                      | (\$168,759)                 | -23.5%   |
| Fines & Forefeitures | \$579,200     | \$575,700                      | (\$3,500)                   | -0.6%    |
| Other Sources        | \$9,471,345   | \$9,548,775                    | \$77,430                    | 0.8%     |
| Fund Balance Applied | \$7,284,596   | \$6,500,000                    | (\$784,596)                 | -10.8%   |
| Total Revenue        | \$198,890,051 | \$201,847,712                  | \$2,957,661                 | 1.5%     |



# 1.5% Expenditure Growth Maintaining \$.575 Property Tax Rate

|                                 | 2019/20<br>Current | 2020/21<br>Recommended | Percent<br>Change |
|---------------------------------|--------------------|------------------------|-------------------|
| General Fund                    |                    |                        |                   |
| General Government              | \$9,034,383        | \$9,569,277            | 5.9%              |
| Public Safety                   | 36,487,472         | 37,773,056             | 3.5%              |
| Environmental Quality           | 722,247            | 714,423                | -1.1%             |
| Economic & Physical Development | 20,034,168         | 21,158,618             | 5.6%              |
| Human Services                  | 47,259,838         | 48,654,361             | 3.0%              |
| Schools Current Expense         | 46,076,976         | 46,710,448             | 1.4%              |
| Libraries & Culture             | 3,623,760          | 3,724,290              | 2.8%              |
| Debt Service                    | 28,812,685         | 28,188,100             | -2.2%             |
| Transfers to Other Funds        | 6,838,522          | 5,355,139              | -21.7%            |
|                                 | \$198,890,051      | \$201,847,712          | 1.5%              |



# **Revised FY21 Revenue Projections**

| Revenue Category     | Starting<br>20/21 Budget | 20/21<br>Revised<br>Revenue | Change vs<br>Starting Budget<br>20/21 |
|----------------------|--------------------------|-----------------------------|---------------------------------------|
| Property Tax         | \$105,857,000            | \$105,547,711               | (\$309,289)                           |
| Sales Tax            | \$32,821,911             | \$29,608,821                | (\$3,213,090)                         |
| Other Taxes          | \$680,500                | \$680,500                   | \$0                                   |
| Federal              | \$14,808,250             | \$14,808,250                | \$0                                   |
| State                | \$6,928,605              | \$6,928,605                 | \$0                                   |
| State & Federal      | \$6,832,229              | \$6,832,229                 | \$0                                   |
| Local                | \$5,989,443              | \$5,989,443                 | \$0                                   |
| Permits & Fees       | \$11,981,335             | \$11,981,335                | \$0                                   |
| Miscellaneous        | \$2,296,343              | \$2,296,343                 | \$0                                   |
| Transfers In         | \$550,000                | \$550,000                   | \$0                                   |
| Fines & Forefeitures | \$575,500                | \$575,700                   | \$0                                   |
| Other Sources        | \$9,348,775              | \$9,548,775                 | \$200,000                             |
| Fund Balance Applied | \$6,500,000              | \$6,500,000                 | \$0                                   |
| Total Revenue        | \$205,169,891            | \$201,847,712               | (\$3,322,179)                         |



# **Balancing FY21 Expenditures to Expected Revenues**

| Expenditure Category                 | Starting<br>20/21<br>Budget | 20/21<br>Recommended<br>Expenditure | Change vs<br>Starting<br>Budget<br>20/21 |
|--------------------------------------|-----------------------------|-------------------------------------|------------------------------------------|
| Schools Current Expense              | \$996,564                   | \$636,972                           | (\$359,592)                              |
| Schools Debt Diversion               | \$0                         | (\$1,298,980)                       | (\$1,298,980)                            |
| Parks                                | \$373,847                   | \$144,000                           | (\$229,847)                              |
| Emergency Services                   | \$349,737                   | \$158,700                           | (\$191,038)                              |
| Sheriff                              | \$407,519                   | \$365,019                           | (\$42,500)                               |
| General Operating Reductions         | \$84,066                    | (\$493,077)                         | (\$577,143)                              |
| ARC Building                         | \$200,000                   | \$0                                 | (\$200,000)                              |
| Maintaining Operations & Services    | \$798,050                   | \$660,626                           | (\$137,424)                              |
| Maintaining Competitive Compensation | \$1,239,000                 | \$961,270                           | (\$277,730)                              |
| BCDCF Payment                        | \$0                         | (\$207,925)                         | (\$207,925)                              |
| Special Contingency                  | \$0                         | \$200,000                           | \$200,000                                |
|                                      |                             |                                     | (\$3,322,179)                            |



## **FY21** Funded Investments

#### **ECONOMIC DEVELOPMENT:**

- Trivium, Spec Building invests \$3.4M towards creation of jobs and tax base
- SECC Business Park / Education Campus funds \$100,000 towards emergent opportunities (\$1.04M available)

#### **EDUCATION:**

- Current Expense: 2% increase to per pupil funding (\$543,972)
- K64: 4<sup>th</sup> of 5-year \$1.3M funding commitment
- Annual Capital: \$5.5M dedicated to schools annual capital needs; submitted list of needs totals \$14M+

#### WATER AND SEWER:

• \$2.77M in expected water capital needs, \$6.3M in expected wastewater capital needs over next 5 years (supported w/development-driven user fees and existing fund reserves)



## **FY21** Funded Investments

#### SHERIFF:

- Sheriff: Court Security Conversion of \$122,000 in part-time wages to 2 FTEs
- Sheriff: Radio Replacement \$188,000 for 800mHz compatibility / compliance by 2025 (1st of 5-year phase-in)
- Sheriff: School Resource Officers 2 FTEs (added in FY20) \$119,000

#### **EMERGENCY SERVICES:**

- Animal Shelter: Staffing and operational expense for County operation 15 FTEs (\$329,000)
- EMS: Fund 2 Shift Supervisors in April (\$38,638 on-going + \$103,800 in one-time equipment)
- EMS Bases: Move forward with planning for Newton Base (ARC), plan ready to evaluate later in FY

## **FY21** Funded Investments

#### PARKS:

- Mountain Creek Operations \$47,642 for 2 months' staffing
- Mountain Creek Equipment Purchase \$96,000 for start-up equipment expense
- Mountain Creek Debt Service \$665,340

#### MAINTAINING OPERATIONS AND SERVICE:

- Compensation \$500 lump sum per employee 7/1, Evaluate 2% Performance 3/1/21
- Treasurer's mandatory LGERS increases: \$665,000
- Maintaining health insurance plan



## **FY21** Hold, Postpone, Reduce

#### **EDUCATION:**

- Current Expense: reduced planned per pupil funding increase by 0.8%, compared to planned (-\$359,562)
- Schools Construction: push \$29.5M planned borrow from FY21 to FY22, driven by more realistic timeline for Maiden Elementary planning and construction
  - Creates opportunity for one-time funding diversion of \$1.3M; preserves future debt capacity

#### PARKS:

 System-wide operating hours: delay implementation of 7 Days / Holidays (-\$230,205)



## **FY21** Hold, Postpone, Reduce

#### **EMERGENCY SERVICES:**

• Shift Supervisors — 2 positions funded in April instead of 4 funded in July (-\$374,000)

#### **PUBLIC HEALTH:**

• School Nurses: Evaluate in January - 2 FTEs

#### SHERIFF:

- Lake Patrol Not recommended: 4 FTEs (-\$490,000 \$224,000 ongoing, \$266,000 start-up)
- Elementary Not recommended SROs 6 FTEs (-\$881,000 \$374,000 ongoing, \$507,000 start-up)

#### AGRICULTURAL RESOURCE CENTER:

• Evaluate options (Reno, Relocate, Build, etc.); concept ready for FY 21-22 CIP.

## **General Budget Reductions**

#### **OPERATING:**

- Technology –1 FTE Software Engineer (-\$92,291)
- County Manager reduction in retirement-driven staffing overlap (-\$52,796)
- Miscellaneous (-\$35,152)

#### CAPITAL:

- Pay it Forward economic development set aside (-\$55,000)
- Utilities & Engineering fund Energov increased set aside from General Capital FB, replace 2 fewer vehicles (-\$148,972)
- Public Health delay building updates (-\$120,000)



## **Supplemental Federal and State Revenues**

## K-12 Emergency Relief Fund (planning allotments)

| Catawba County Schools      | \$2,616,087 to \$2,877,696 |
|-----------------------------|----------------------------|
| Hickory Public Schools      | \$861,188 to \$947,307     |
| Newton-Conover City Schools | \$657,104 to \$722,814     |

Governor Cooper's Proposed Budget: \$150M for local governments distributed based on population

• Amounts to \$2.845M

? Additional federal / state appropriations for Emergency Services, Public Health, Social Services, Sheriff, Elections ?



# **Continuing to Support Outside Agencies**

| Outside Agencies & Incentives                           | 2019/20   | 2020/21   | 2020/21     |          |          |
|---------------------------------------------------------|-----------|-----------|-------------|----------|----------|
| Agency                                                  | Approved  | Requested | Recommended | Change   | % Change |
| Carolina Land & Lakes                                   | -         | 10,000    | -           | 0        | 0%       |
| Catawba County Council on Aging                         |           | 30,000    | -           | 0        | 0%       |
| Catawba Land Conservancy                                | 2,000     | 2,000     | 2,000       | 0        | 0.0%     |
| Chamber of Commerce                                     |           |           |             |          |          |
| Edison Project                                          | 5,000     | 0         | 0           | (5,000)  | 0%       |
| Entrepreneurial Ecosystem Sponsor                       | 0         | 7,500     | 7,500       | 7,500    | 0%       |
| HKY4Vets                                                | 5,000     | 6,000     | 6,000       | 1,000    | 20.0%    |
| Visitor Information Center                              | 3,000     | 3,000     | 3,000       | 0        | 0.0%     |
| Leadership Catawba                                      | 1,000     | 1,000     | 1,000       | 0        | 0.0%     |
| Civil Air Patrol                                        | 405       | 405       | 405         | 0        | 0.0%     |
| Conflict Resolution Center                              | 14,500    | 14,984    | 14,500      | 0        | 0.0%     |
| Convention & Visitors Bureau                            | 25,000    | 25,000    | 25,000      | 0        | 0.0%     |
| Economic Development Corporation                        | 327,084   | 340,082   | 340,082     | 12,998   | 4.0%     |
| EDC - MJP (total includes city reimbursement \$237,193) | 551,615   | 551,620   | 551,620     | 5        | 0.0%     |
| EDC Incentives                                          | 6,589,428 | 6,798,998 | 6,932,687   | 343,259  | 5.2%     |
| Apple                                                   | 4,833,081 | 4,836,460 | 4,970,149   | 137,068  | 2.8%     |
| Axjo AB                                                 | 20,125    | 26,019    | 26,019      | 5,894    | 29.3%    |
| Bed, Bath & Beyond                                      | 48,963    | 48,963    | 48,963      | 0        | 0.0%     |
| Corning                                                 | 463,163   | 584,775   | 584,775     | 121,612  | 26.3%    |
| DAE Systems                                             | 27,514    | 24,579    | 24,579      | (2,935)  | -10.7%   |
| Design Foundry                                          | 0         | 4,192     | 4,192       | 4,192    | 0%       |
| GKN Driveline                                           | 860,698   | 942,912   | 942,912     | 82,214   | 9.6%     |
| GKN Sinter Metals                                       | 42,530    | 48,217    | 48,217      | 5,687    | 13.4%    |
| People's Bank                                           | 10,063    | 10,063    | 10,063      | 0        | 0.0%     |
| Prysmian Cables & Systems USA                           | 190,995   | 211,255   | 211,255     | 20,260   | 10.6%    |
| Room & Board                                            | 37,001    | 37,001    | 37,001      | 0        | 0.0%     |
| Star Snax                                               | 0         | 16,675    | 16,675      | 16,675   | 0%       |
| Substance Incorporated                                  | 7,887     | 7,887     | 7,887       | 0        | 0.0%     |
| Sutter Street Williams Sonoma                           | 19,000    | 0         | 0           | (19,000) | 0%       |
| Transportaion Insight                                   | 28,408    | 0         | 0           | (28,408) | 0%       |
| Fire Assn - Museum Maintenance                          | 2,800     | 2,800     | 2,800       | 0        | 0.0%     |
| Foothills Conservancy Technical Assistance              | 2,000     | 2,000     | 2,000       | 0        | 0.0%     |
| Forestry                                                | 90,844    | 70,975    | 70,975      | (19,869) | -21.9%   |
| Hickory Airport Tower                                   | 3,365     | 4,000     | 4,000       | 635      | 18.9%    |
| Hickory Public Libraries                                | 222,455   | 225,289   | 225,289     | 2,834    | 1.3%     |
| Historical Association                                  | 125,000   | 125,000   | 125,000     | 0        | 0.0%     |
| Lake Norman Marine Commission                           | 31,000    | 31,000    | 31,000      | 0        | 0.0%     |
| NC Wildlife Commission - Beaver Mgmt.                   | 4,000     | 6,000     | 6,000       | 2,000    | 50.0%    |
| Newton Performing Arts Center                           | 12,074    | 13,000    | 0           | (12.074) | 0%       |
| Partners Behavioral Health Management                   | 525,000   | 552,000   | 552,000     | 27,000   | 5.1%     |
| Partners ABC Contract                                   | 115,000   | 125,000   | 125,000     | 10,000   | 8.7%     |
| Repay - Court Services                                  | 159,441   | 163,356   | 163,356     | 3,915    | 2.5%     |
| Court Services Contingency (EHA, PSA implementation)    | 50,000    | 50,000    | 50,000      | 0        | 0.00%    |
| Salt Block Foundation                                   | 90,000    | 100,000   | 100,000     | 10,000   | 11.1%    |
| TDA - City of Hickory                                   | 46,746    | 0         | 0           | (46,746) | 0%       |
| United Arts Council                                     | 157,974   | 158,652   | 158,652     | 678      | 0.4%     |
| WPCOG                                                   | 107,986   | 116,462   | 116,462     | 8,476    | 7.8%     |
| Carolina's Innovation Group                             | 2,625     | 2,625     | 2,625       | 0        | 0.0%     |
| Dues                                                    | 59,825    | 68,953    | 68,953      | 9,128    | 15.3%    |
| MPO                                                     | 32,450    | 31,360    | 31,360      | (1,090)  | -3.4%    |
| Water Resources Committee                               | 13,086    | 13,524    | 13,524      | 438      | 3.3%     |
| Total                                                   | 9,269,717 | 9,536,123 | 9,616,328   | 346,611  | 3.7%     |



## **Recommended for Fire Service District Tax Rate Increases**

| Fire District | FY21<br>Requested<br>Tax Rate | FY20 Tax Rate | FY21<br>Recommended<br>Tax Rate |
|---------------|-------------------------------|---------------|---------------------------------|
| Bandys        | 0.1366                        | 0.078         | 0.115                           |
| Claremont     | 0.13                          | 0.09          | 0.11                            |
| Newton        | 0.15                          | 0.12          | 0.15                            |

**Bandys:** \$447,000 increase in revenue requested to fund proposed increase in paid staffing. Minimum of 2 personnel 24/7 with 1 additional staff available during evenings.

**Claremont:** \$146,000 increase in revenue requested to fund proposed increase in paid staffing. Would allow for 24 hour staffing with 2 firefighters on 24-hour shift.

**Newton:** \$184,000 increase in revenue requested to support additional personnel costs due to expiration of SAFER grant and planned equipment replacement (engines, 800mHz radios, extraction equipment).

## **Recommended Personnel Changes**

**Funding** Total **Position Department FTEs** Source General Fund 1/1/21 start EMS – Shift Supervisor **Emergency Services (EMS)** 2.0 Solid Waste Scale Attendant Solid Waste Management 1.0 Management Fund Sheriff's Office (Court **Deputy Sheriff** 2.0 General Fund Recommended Security) General Fund 1/1/21 start w/FY21 Budget 1.0 Attorney County Manager (Legal) Planning, Parks& General Fund 5/1/21 start Park Ranger 3.0 Development Planning, Parks& 5/1/21 start Park Supervisor 1.0 Development **Total Recommended FTEs** 10.0

Approved in FY20; incorporated into FY21 Budget

| Position                 | Department                              | Total<br>FTEs | Funding<br>Source |
|--------------------------|-----------------------------------------|---------------|-------------------|
| School Resource Officer  | Sheriff's Office (added during FY19/20) | 2.0           | DPI Grant         |
| Animal Services Staff    | Emergency Services (Animal Services)    | 15            | General Fund      |
| Total FY19/20 Added FTEs |                                         | 17.0          |                   |



# **Overview of Proposed Fee Changes**

- Animal Shelter: various new fees (13 in total) reflective of County responsibility for Animal Shelter operations
- Public Health: language change to create flexibility in vaccinations offered by Public Health; direct cost of vaccine + \$22 administrative fee

#### Solid Waste:

- Contractual 2.2% increase to MSW (\$0.79 per ton increase) and C&D tipping fees (\$1 per ton increase)
- 4 new fees: Uncovered / Unsecured Load, Unloading After Hours, Clean Natural Uncontaminated Wood Pallets, Natural Lumber
- Compost Fee Decrease to aid in moving inventory



# FY2020-21 Budget: Next Steps

May 15<sup>th</sup>

May 21<sup>st</sup>

May 28<sup>th</sup>

• June 1<sup>st</sup>

Funding Options for BOC Consideration

BOC Hearings w/Departments, Schools, and Outside Agencies

Public Hearing and Wrap-Up

FY2020-21 Budget Adoption





MAKING

LIVING

**BETTER**